

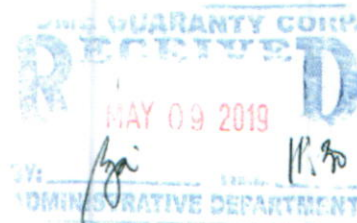


06 May 2019

MR. CARLOS G. DOMINGUEZ
 Secretary, Department of Finance
 and HGC Chairperson

ATTY. JIMMY B. SARONA
 Officer-in-Charge (OIC)

HOME GUARANTY CORPORATION (HGC)
 Jade Building, 335 Sen. Gil J. Puyat Avenue,
 Makati City, Philippines



**RE : VALIDATION RESULT OF 2018
 PERFORMANCE SCORECARD OF HGC**

Dear Secretary Dominguez and OIC Sarona,

This is to formally transmit the validation result of HGC's 2018 Performance Scorecard. Based on the validation of documentary submissions, the HGC gained an over-all score of **90.55%** (see **Annex A**). The same is to be posted in HGC's website, in accordance with Section 43 of GCG Memorandum Circular (M.C.) No. 2012-07.¹

FOR YOUR INFORMATION AND GUIDANCE.

Very truly yours,

SAMUEL G. DAGFIN, JR.
 Chairman

MICHAEL P. CLORIBEL
 Commissioner

MARITES C. DORAL
 Commissioner

cc: COA Resident Auditor – HGC
 Philippine Export-Import Credit Agency (PhilExim)

¹ Code of Corporate Governance for GOCCs dated 28 November 2012.

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HOME GUARANTY CORPORATION (HGC)
Validation Result of 2018 Performance Scorecard

Performance Measure						HGC Submission		GCG Evaluation		Supporting Documents	GCG Remarks	
Objectives/ Measures	Formula	Wt.	Rating Scale	Target	Actual	Rating	Score	Rating				
SOCIAL IMPACT	SO 1	Mobilized and Sustained Private Funds for Housing Through a Viable System of Guarantees										
	SM 1	Increase Total Value of Loans Guaranteed	Value of Outstanding Guaranty for the Year	15%	(Actual / Target) x Weight	₱172 Billion	₱199.53 Billion	15%	₱199.13 Billion	15%	Guaranty Portfolio Report; Copies of Certificates of Guaranty; Batch Lists; Copies of Receipts for Premium Payment; Copies of Contracts	Revision on the reported accomplishment due to the adjustment in the guaranty coverage issued to Security Bank under COG No. 2017-7974, which lapsed in November 2018 but was renewed in January 2019.
	SO 2	Ensure a Guaranty Portfolio in Favor of the Low-Income Groups										
	SM 2	Increase Percentage of Value of Outstanding Guaranty Allocated for Socialized and Low-Cost Housing (excluding HDMF accounts)	Value of Outstanding Guaranty Allocated for Socialized and Low-Cost Housing (excluding HDMF accounts) / Total Value of Outstanding Guaranty	15%	(Actual / Target) x Weight If Lower Than 70% = 0%	76%	72.56%	14.34%	72.56%	14.32%	Guaranty Portfolio Report; Report generated by the Retail Guaranty Information System	The reported accomplishment is acceptable. Target not met.
		Sub-total	30%				29.34%		29.32%			

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Validation Result of 2018 Performance Scorecard (Annex A)

Performance Measure						HGC Submission		GCG Evaluation		Supporting Documents	GCG Remarks	
Objectives/ Measures	Formula	Wt.	Rating Scale	Target	Actual	Rating	Score	Rating				
STAKEHOLDERS	SO 3	Expand the Coverage of Operations										
	SM 3	Increase the Number of Active Partner Banks, Developers and other Financial Institutions (FIs) Lending in the Regions	Actual Number of Active Partner Banks, Developers and Other FIs Lending in the Regions	5%	(Actual / Target) x Weight	70	73	5%	73	5%	Summary of Clients with Guaranteed Housing Portfolio in Regions; Samples of Certificates of Guaranty	Acceptable. Target met.
	SO 4	Develop Public Image/Reputation as a Dependable/Strong, Efficient and Professional Corporation										
	SM 4	Improve Percentage of Satisfied Customers	Number of Respondents who gave a Rating of at least Satisfactory / Total Number of Respondents	5%	(Actual / Target) x Weight If Lower Than 80% = 0%	90% of Respondents Gave a Rating of at least Satisfactory	87.88% of Respondents Gave a Rating of at least Satisfactory	4.88%	Result not acceptable	0%	Customer Satisfaction Survey Terminal Report from Third Party Provider	Coordination with the third party service provider of HGC revealed that an online platform was used to conduct the customer satisfaction survey. This is in violation of the prescribed research design, wherein it was stated that the customer satisfaction survey of GOCCs shall be in the form of a structured pen-and-paper questionnaire.

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